# The Press and Journal Media Pack

The Press and Journal

Updated March 2014

## The Press and Journal

Established in 1747, **The Press and Journal**, often called the P&J, is Scotland's oldest newspaper.



It is a daily morning newspaper, printed in compact form 6 days a week and produces 6 geographic editions every day, in order to best serve the population.

Every day, the Press and Journal offers a wide variety of supplements - from the latest oil and gas news, to planning your weekend - The Press and Journal appeals to many different tastes.



The Press and Journal circulation is officially audited and has a daily circulation of 63,796, making it the highest circulation of any regional newspaper in Scotland.

With a loyal and trusting readership, advertising in the Press and Journal can be done with confidence.

The Press and Journal

Source: ABC Jul – Dec 2013 (99.1% paid in full)

### The History of The Press and Journal

#### December 1747

The Press and Journal was first published as a weekly title on Dec 29<sup>th</sup> 1747 and was known as The Aberdeen's Journal.

#### August 1876

It was published on a weekly basis for 128 years until August 1876, when it became a daily newspaper.

#### November 1922

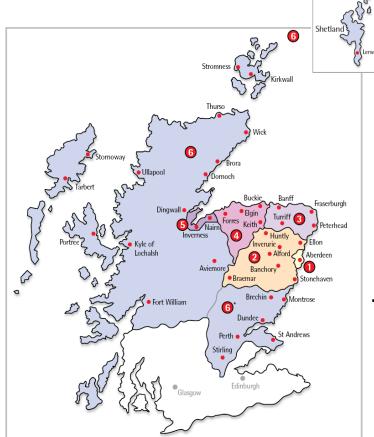
In November 1922, the paper was renamed The Aberdeen Press and Journal when its parent firm joined forces with the Free Press.

#### January 2012

The Press and Journal officially changed to compact format 6 days a week on Tuesday 10<sup>th</sup> January.



## The Press and Journal's 6 editions ensures it can best serve the public



Daily Circulation 63,796

Total Weekly Readership 285,000

Total Daily Readership **161,000** (Up 17% over the last 2 years.)

Edition Area	Circulation	Weekly Readers*
Aberdeen City	11,070	67,000
Aberdeenshire	15,210	66,000
North-east	8,909	41,000
Moray	8,834	32,000
Inverness	6,018	30,000
Highlands & Islands	13,755	39,000

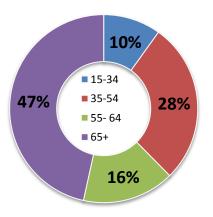
The Press and Journal

Source: Newspaper Insight Survey 2012. 10,000 Readers outwith the circulation area; ABC Jul- Dec 2013 The Press and Journal (99.1% paid in full)

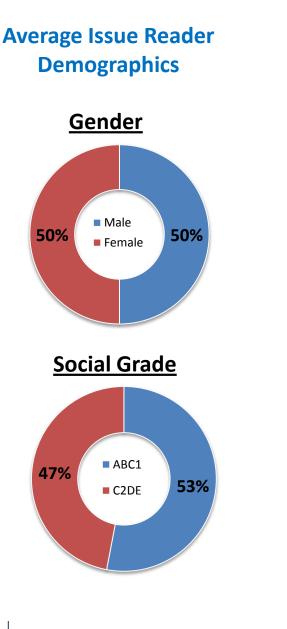
## Demographics







The Press and Journal reaches 285,000 adults every week.

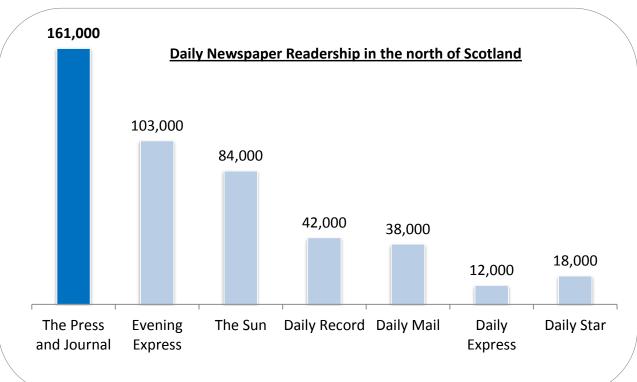


**53%** of readers are in the ABC1 social grade.

The Press and Journal

## Readership

## The **Press and Journal** is the **best read** title in the north of Scotland



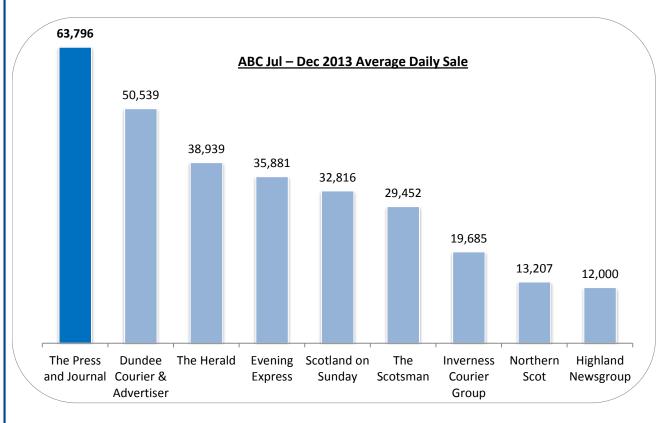
The Press and Journal has a far larger readership in the north of Scotland than The Sun, The Daily Record and the Scotsman and Herald combined.

Advertising in The Press and Journal is key to targeting people in the north of Scotland.

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## Circulation

## The Press and Journal is the top selling regional daily newspaper in Scotland.



Every day in Scotland the **Press and Journal** and **The Courier** out sell each of their rival regional titles.

The Press and Journal sells more than double the copies of The Scotsman and 64% more than The Herald.

The Press and Journal

ABC Jul – Dec 2013 The Press and Journal (99.1% paid in full)

## Digital



The Press and Journal website is updated every publishing day at 10.45 am.

The latest headlines are sent to registered users daily at 10 am.

The Press and Journal has over **98,000** registered users

In February 2014 we had:

Unique Users: 171,254

## Pageviews: 966,711

The Press and Journal

Source: Google Analytics - 1/02/2014 - 28/02/2014

## Inserts

#### Target an Audience

## Inserting your leaflet inside a newspaper means your message is invited into the readers environment.

Inserts are a tangible advertising tool that not only offer creative flexibility but can be retained and looked at time and time again.

They can also level the playing field by allowing local advertisers to run alongside national advertisers as an equal.



- Targeted portfolio
- Ideal opportunity to test various demographics
- Delivery point(s) Regional campaigns only one delivery point. National campaigns – maximum of three
- Print runs in excess of 700,000
- Very good rates available for volume

### We not only deliver the newspaper, more importantly we deliver you an audience.

### Contacts

#### **Local Enquiries**

Tel: 01224 343 329 Email: <u>ads@ajl.co.uk</u>

## **National/Agency Enquiries**

Tel: 01224 343 246 Email: <u>national@ajl.co.uk</u>

### Inserts

Tel: 01382 575 196 Email: jcraig@dcthomson.co.uk

#### For more Marketing Information:

Email: marketing@ajl.co.uk

#### For Technical Specification, please visit:

www.pressandjournal.co.uk/techspecs.aspx



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